

An abstract geometric composition on the left side of the page. It features several overlapping triangles in orange, red, and dark grey. Some of these shapes have a halftone dot pattern. Thin grey lines intersect the triangles, creating a sense of depth and movement. The background is white.

# **Commercial proposal for LUMINOUS**

**Power Technologies Pvt. Ltd.**

*Submitted By : **Unyde Systems Pvt Ltd***



To,

Ms. Ruhi

Luminous Power Technologies Pvt. Ltd.

Gurgaon

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Sub: Proposal for Application development – Smart Switch Configurator

Dear Ruhi,

At the outset we would like to thank you for giving us an opportunity to get associated with Luminous Power This is to test only Pvt. Ltd.

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We are pleased to submit our proposal and hope it is in line with your requirements. In case you need any further clarification / information, please do contact us. It will be our pleasure to call you to provide detailed explanation to any aspect of this proposal.

Thanking you and assuring you of our best services and attention at all times.

Sincerely Yours

**Sachin Chawla**

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## Introduction – Overview

The widespread adoption and use of technologies have the potential to provide new and innovative ways to improve and enhance the buying process for an end user in terms of web /app based visualizer where user can view and construct the project virtually and see the outcome digitally.

### **With this view LuminousIndia wantsus to develop:**

An interactive configurator based application for Web andWindows (Luminous – Smart Switch Configurator) which all of its related parties will be able to use and showcase – how to control the smart switch using the app.

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# Scope of Work – Brief Description of Application

Web and Windows based interactive visualizer application for B2B/ B2C or all related parties.

The intent of solution is to provide a real dynamic configurator where user can view and control the electronic appliances within a house fitted with Luminous Smart Switches, using an app.The User gets the entire control of the electronic appliances on the app, which can be turned on/off from anywhere. The application will have the following

1. The Application will start with an automated 3D video showcasing the concept of Smart Switches based on the storyline provided. At any given point of time the user can click on the button to enter the main Interactive Application. A High resolution video file would also be shared with the Client.
2. User Interface – The Application will have two main features – first will be a window with the Interactive 3D model of a house with all electronic appliances like lights fans, Air Conditioner, TV, Geyser etc. Adjacent to the 3D window would be a section with the replica of the Smart Switch Control App – having all the functionalities of the main app.

We will share the design for the approval and based on the approved design and flow the development work will be started.

3. In the application the following features will be provided
  - A. The user will be able to navigate with the 3D Model of the House. The app screen will showcase the list and status (ON/OFF) of the electronic appliances within the room visible in the 3D window. The user will be able to turn ON/OFF all the appliances appearing on the list in the app for each room.
  - B. When a user selects a room on the app, the camera in the 3D Window will be positioned in that room and any user action (ON/OFF) would be correspondingly visible in the 3D window.



## Platform for Development:

The application will be developed for three platforms mentioned below

1. **Web based Configurator**
2. **Windows based**

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# How to Start / Technical Implementation

## Simple Steps

- a. Release the PO for the application development along with advance (mentioned in payment milestone)
- b. UNYDE will share wireframe of application for both the platform based on the understanding given by client.
- c. Luminous to provide the approval of wireframe after all the changes incorporated in wireframe post iteration.
- d. Post final approval the development will start based on the milestone mentioned below.
- e. Final delivery of the Windows and Web application will be given post the sign off of the project.

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# Project Milestone

S. No.	Project Milestone Description	Milestone
1	PO release with Advance payment	M0
2	Discovery and Wire framing of the 3D Concept Video and Application Design	M1
3	Completion of Windows and Web based application	M2
4	Microsite Creation & Live Testing	M3

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# Commercials and Break Up

Break of cost for different stages and development

S. No.	Description	Cost in INR
1	Discovery and Wire framing	1,00,000
2	Screen Designing for Web and Windows	2,00,000
3	Development of Web application	2,50,000
4	Development of Windows application	3,50,000
5	Designing & Development of 3D Concept Video	3,00,000
6	Total Cost of Application (INR Excluding Taxes)	12,00,000

**Note :**

- 1. The amount mentioned above is exclusive of taxes and it's applicable as per governing law.
- 2. Support is included for six months& will start after the first month of roll out
- 3. Payments to be made in 30days from the date of Invoicing.

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# Payment at different Milestone & Terms

S. No.	Payment at different Milestone	% of Total Cost
1	PO release with Advance payment	30%
2	Discovery and Wire framing of the 3D Concept Video and Application Design	25%
3	Completion of Windows and Web based application	25%
4	Microsite Creation & Live Testing	20%

**Duration for Development:**

- Wire Framing and Design Completion – 20 Days from date of PO
- Development for all three platforms – 30 days after final approval of Design
- Total Time required – 50-60 days

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## General Assumptions

1. Application will be in English only.
2. Data / Business rules and access to necessary details required for development would be supplied by the client.
3. Images and any information / content to be used on website would be provided by client.
4. Proposed cost is for design and development.
5. Integration of the Web Application / server management or procurement is out of scope.
6. Any III party API used in the system would be subject to availability and services of the respective vendor.  
Any discrepancy or service issue due to non-availability of service in API would be subject to the III party support

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## Use of Information and code files

1. Title and copyright to the Application, general artwork, commissioned artwork, Illustrations, design, programming, copy app content, coding and other work created in the Project shall not pass to the client but shall remain the property of UNYDE and used on agreed License by the client unless negotiated and agreed in writing.
2. Where the Client terminates the Project before completion, all work done towards Project remains in ownership of UNYDE
3. The Client may request in writing UNYDE's permission to use Project material (for which UNYDE holds the copyright) in forms other than for which it was originally supplied. UNYDE may, in its absolute discretion grant this and may charge for the provision of the same.
4. The stakeholders shall take all reasonable steps to ensure that they, or others to whom work has been delegated, refrain from causing damage to the Intellectual Property Right belonging to the client.
5. The Client shall not distribute any Intellectual Property Rights belonging to UNYDE to any third without written consent to UNYDE.
6. The Client warrants that any material belonging to the Client and its use by UNYDE for the purpose of providing Services and/or Products will not infringe the copyright or other rights of any third party and the Client shall indemnify UNYDE against any loss, damages, costs, expenses or other claim arising out of any such infringement.
7. Should the Client supply material to UNYDE believing it to be copyright and royalty free, which subsequently emerges to have copyright and royalty limitations, the Client agrees to permit UNYDE to remove and/or replace the file at the Client's expense.
8. This Proposals are not legally binding on UNYDE.



## General Terms & Conditions and Non-Binding

1. These Terms and Conditions shall apply in this proposal in the supply of Services and/or Products by UNYDE to the Client and shall supersede any other documentation or communication between the parties.
2. Any variation to these Terms and Conditions must be agreed in writing by UNYDE.
3. Nothing in these Terms and Conditions shall prejudice any condition or warranty, expressed or implied, or any legal remedy to which UNYDE may be entitled in relation to the services by virtue of any statute, law or regulation.
4. Any advice or recommendation given by UNYDE or its employees or agents to a client as to the use of any application not confirmed in writing by UNYDE is acted upon at the Client's own risk and accordingly UNYDE is not liable for any such advice or recommendation not so confirmed.
5. Any error or omission in any sales literature, quotation, price quoted, invoice or other document or information issued by UNYDE is subject to correction without liability to UNYDE.
6. The Services shall be carried out at the place of work of UNYDE or the Client or any other location that UNYDE deems appropriate.
7. UNYDE shall provide technical support, if required by phone or by e-mail during the hours of 9am-5pm Monday to Friday. If an issue occurs outside these hours the client may e-mail UNYDE or leave a telephone message or leave a telephone message on the office number.(telephone number). UNYDE will endeavor to respond to the client by the start of the next business day.
8. Dates given for the go live of services are estimates only and not guaranteed. Time for delivery shall not be of the essence of the agreement and UNYDE shall not be held liable for any loss, costs, damages, charges or expenses caused directly or indirectly by any delay in the delivery.

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